

## Application Form for Business Matching

<b>Company Name:</b>			
<b>Homepage:</b>		<b>E-mail:</b>	
<b>Participants Name</b>	<b>Title</b> ( <input type="checkbox"/> Mr. ( <input type="checkbox"/> Mrs. ( <input type="checkbox"/> Ms. ( <input type="checkbox"/> Dr. ( <input type="checkbox"/> Others .....		<b>Position:</b>
<b>First:</b>	<b>Middle:</b>	<b>Last :</b>	
<b>Job Title:</b>			
<b>Department/ Division :</b>			
<b>Office Address:</b>	City:	State/ Province :	<b>Factory Address</b>
	Postal code:	Country:	
			State/ Province :
			Postal code:
			Country:
<b>Phone:(including the country code)</b>			
<b>Fax: (including the country code)</b>			
<b>E-mail:</b>			
<b>Business Type</b>	<input type="checkbox"/> Manufacturer		<input type="checkbox"/> Consultant
	<input type="checkbox"/> Exporter		<input type="checkbox"/> Research Institute
	<input type="checkbox"/> Government organization		<input type="checkbox"/> Importer
	<input type="checkbox"/> Others (.....)		<input type="checkbox"/> Trade promotion association
<b>Year establishment:</b>	<b>Annual Sales/ Revenue (million US\$):</b>		<b>Yearly Sales Amount:</b>
<b>Main business items:</b>			<b>No. of employees:</b>
<b>The Name of Contact person</b>	Mr.	Telephone Number:	E-mail:
	Mrs.		
Ms.	Fax number:		
Title :			
<b>Paid-in capital (million Baht)</b>			
	<input type="checkbox"/> less than 1 million	<input type="checkbox"/> 1-5 million	<input type="checkbox"/> 5-10 million
	<input type="checkbox"/> over 10 million	<input type="checkbox"/> N/A (Please specify).....	
<b>Type of Alliance desired for business matching</b>			
<input type="checkbox"/> Offer funding	<input type="checkbox"/> Seek funding	<input type="checkbox"/> M&A	<input type="checkbox"/> Joint venture
<input type="checkbox"/> Joint development of technologies	<input type="checkbox"/> Buy technologies	<input type="checkbox"/> In-licensing	<input type="checkbox"/> Out-licensing
<input type="checkbox"/> Sales representative	<input type="checkbox"/> Distribution	<input type="checkbox"/> Sell technologies	<input type="checkbox"/> Research agreement
<input type="checkbox"/> Sell services	<input type="checkbox"/> Buy services	<input type="checkbox"/> Sell equipment and devices	<input type="checkbox"/> Buy equipment and tools
<b>Type of industry</b>			
<input type="checkbox"/> chemistry	<input type="checkbox"/> technology	<input type="checkbox"/> petroleum	<input type="checkbox"/> therapy
<input type="checkbox"/> contract production	<input type="checkbox"/> metabolic	<input type="checkbox"/> engineering	<input type="checkbox"/> spa/ health care
<input type="checkbox"/> food and agricultural	<input type="checkbox"/> computer software	<input type="checkbox"/> architecture	<input type="checkbox"/> logistic/ transport
<input type="checkbox"/> aerospace/Defense	<input type="checkbox"/> environment	<input type="checkbox"/> construction	<input type="checkbox"/> fashion
<input type="checkbox"/> automative	<input type="checkbox"/> pharmaneutical	<input type="checkbox"/> energy	<input type="checkbox"/> metal/mining
<input type="checkbox"/> computer hardware	<input type="checkbox"/> wholesalers	<input type="checkbox"/> health service	<input type="checkbox"/> insurance
<input type="checkbox"/> utensil	<input type="checkbox"/> retail	<input type="checkbox"/> entertainment	<input type="checkbox"/> manufacturing
<input type="checkbox"/> media	<input type="checkbox"/> telecommunication	<input type="checkbox"/> others (please specify.....	<input type="checkbox"/> consumer durables/non-durables
			<input type="checkbox"/> electronics
			<input type="checkbox"/> financial service
			<input type="checkbox"/> food and beverage
			<input type="checkbox"/> real estate
			<input type="checkbox"/> internet
			<input type="checkbox"/> material and construction
<b>Deatil of your main products , service and process</b>			
(pls specify)			
<b>Information in detail</b>	Lead time:	Target country:	Term of Trade:
	Capacity:	Minimum orders (pieces or USD):	
<b>Name of your outstanding current and past clients</b>			
<b>Current and past business activities and or future business plan in foreign country ? (ex. Set up the office, more investment)</b>			
<b>Do you have a plan to establish an office in foreign country ?</b>			
<input type="checkbox"/> Yes		<input type="checkbox"/> No	
<b>Existing distribution or agents in foreign country (please specify)</b>			
<input type="checkbox"/> Yes (please specify.....)		<input type="checkbox"/> No	
<b>Please explain your partners goals in detail (ex.introduce products, do business development)</b>			
<b>Any organization, you wish to meet while in foreign country. Please specify.....</b>			
<b>Number of Patent(s) pending / registered</b> ..... (Please specify).....			
<b>Copyright:</b>		<input type="checkbox"/> No	
<input type="checkbox"/> Yes			
<b>Member of which organisation/association/chamber :</b>			

Please send back to  
**Akkalerk Krairiksh**  
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 Fax: 662-273-8800 Ext. 146  
 E-mail: akkalerk@sme.go.th  
 Website: www.sme.go.th

<b>For Official Use Only</b>		<b>( T )</b>
ID Number _____	Date _____	
Representative _____	Title _____	

Thank you for your kind cooperation